

C&I 2012 MTMs (9/20/11 draft by EEAC Consultants) – Preliminary and Subject to Change

Summary of PA-Proposed 2012 MTMs for C&I Programs

| | C&I New Construction | C&I Large Retrofit | Small C&I Direct Installation (DI) | C&I Multifamily (Some activities shared between Res and C&I) | Notes & Other |
|---------------------|--|---|---|---|---|
| Electric PAs | | | | | |
| NSTAR-E | | | | | No C&I Changes |
| Grid-E | | | 28% lower goals | MF 31% lower goals (based on EM&V low realization rates) | |
| CLC | Reduction in goals and budgets — no information on amount | Increase in budgets and goals — lots in pipeline. No information on amount | Reduction in goals and budgets — indicates “no ramp up” (level 2011 targets?) | | |
| WMECO | | | | | WMECO MTMS forthcoming |
| FGE-E | | | | | No C&I Changes |
| Gas PAs | | | | | |
| NSTAR-G | Increase in goals and budgets — no info. on amounts (difficulty in predicting activity in NC vs. Retrofit) | Decrease in goals and budgets — no info on amounts (difficulty in predicting activity in NC vs. Retrofit) | | Terminating “Deep Energy Retrofit Pilot” — no activity to date | Language implies that new construction and large retrofit shifts are zero sum |
| Grid-G | | | 35% decrease in budget, 24% reduction in goals | Reducing “Deep Energy Retrofit Pilot” budget 33% — participation has been lower than expected | Business Energy Analyzer terminated. Information service. Reductions in workforce development, sponsorships and subscriptions |
| Columbia | | | | Terminating “Deep Energy Retrofit Pilot” — non cost-effective, difficult to deliver | |
| NEG | Decrease in goals and budgets — no information on amount | | Decrease in goals and budgets — no information on amount | | |
| Berkshire | Decrease in goals and budgets — no information on amount | | Increase in goals and budgets — no information on amount | | |
| FGE-G | | | | | No C&I Changes |