

Ongoing Success Stories



Medical Center



Medical Center – 2010



Scope of work: Decentralization of Main Boiler Plant, Multi-stage project

Approximate Project Cost: \$373,000

Gas Utility Incentive: \$100,000

Annual Savings: 69,000 therms / \$96,600

Estimated percentage of savings =16%

CO₂ Reduction = Over 400 tons

Simple Payback: 3.9



Medical Center – Total Project



Scope of work: Decentralization of Main Boiler Plant, Multi-stage project

Approximate Project Cost: \$700,000

Projected Gas Utility Incentive: \$200,000

Annual Savings: 173,600 therms / \$197,500

Estimated percentage of savings = 40%

CO₂ Reduction = Over 1,000 tons

Simple Payback: 2.9

Operation & Maintenance Savings: \$55,000



Greater Lawrence Sanitary District



Greater Lawrence Sanitary District



Scope of Work: Digesters burners, EMS, Tank Insulation and other integrated Electric Measures

Approximate Project Cost : \$1,043,000

Gas Utility Incentive: \$125,000

Annual Savings: 235,000 therms / \$291,400

Estimated percentage of savings = 65%

CO₂ Reduction = Over 1,370 tons

Simple Payback: 2.2 years

Potential Electric Savings: 4.5 Million kwh



Callaway Golf



Callaway Golf



Scope of Work: Combustion Controls and Economizers

Approximate Project Cost : \$329,500

Gas Utility Incentive: \$100,000

Annual Savings: 288,450 therms / \$403,800

Estimated percentage of savings = 13%

CO₂ Reduction = Over 1,680 tons

Simple Payback: 0.8 years



Residential Customers



What are they saying?

Actual Quotes 2010



"This is a fantastic program. [Auditor] was super. We could not have asked for more experience or professionalism. We've already told our friends and neighbors. Thank you!" – *David, Andover*

"A+ start to finish." – *Norman, Hampden*

"Thank you for sending a friendly, knowledgeable auditor. The auditor was very courteous, professional and informative with all aspects of the visit and recommendations." – *Patricia, Medway*

Actual Quotes 2010 *(continued)*



"[Auditor] was excellent- very informative. I will be highly recommending your services to my neighbors here at the Condo association." - *Anastasia, North Andover*

"I greatly appreciate the service your organization provides and the excellent service of your representatives. I learned many important and helpful energy related and saving information - A lot that was new to me. This helps me to understand what aspects of conservation are most critical for our home and the environment. Thank you!" - *Theresa, Springfield*

"Excellent program – will recommend to family and friends." - *Susan, North Andover*