

	Performance Metric Description		Threshold		Design		Exemplary			
			2009 units	Units (x=)	Dollars	Units (x=)	Dollars	Units (x=)	Dollars	
C&I #3 Combined Heat & Power	<p>3-9-10: Conditional endorsement by the EEAC, per Council resolution on performance metrics</p> <p>Each PA will complete X Combined Heat & Power commitments in 2010. A commitment is either a signed application or a signed Memorandum of Understanding between the PA and customer.</p> <p>This metric applies to all gas and electric PAs except Berkshire Gas, FG&E Electric and FG&E Gas, however, it is not a requirement that gas PAs contribute any funds to TA studies or CHP rebates.</p> <p>Note: It is the PA's and EEAC's intent to have 2011 performance metric dollars tied to the 2010 commitments becoming installed with savings in 2011, as appropriate based on expected completion dates of the commitments.</p> <p>Targets are not additive. Electric and Gas PA targets reflect the same CHP units. Each CHP project is counted twice -- once by the electric PA and once by the gas PA. Note that baseline data also reflects this double counting.</p> <p>Baseline data: In the past most electric PAs did not promote CHP, and NSTAR Gas did not provide services to industrial customers. Also, past gas CHP efforts relied on a cost-effectiveness screening method that no longer applies and had other less stringent requirements to qualify projects. Therefore, baseline data may not adequately reflect what can be achieved with the new CHP program design. * NSTAR Electric baseline reflects projects done by Grid Gas in NSTAR territory. Total projects statewide in 2009 were 14. Total projects targetted statewide are: Threshold-17, Design 22, Exemplary 27.</p>	NGRID Electric	4	8		10		12		
		NGRID Gas	12	9		12		15		
		NSTAR Electric	10*	8		10		12		
		NSTAR Gas	1	3		4		5		
		Bay State	1	3		4		5		
		New England Gas	0	N/A		1		2		
		WMECO	0	1		2		3		
		Berkshire Gas	0	N/A		N/A		N/A		
		FG&E Electric	0	N/A		N/A		N/A		
		FG&E Gas	0	N/A		N/A		N/A		
			Performance Metric Description		Threshold		Design		Exemplary	
C&I #4 Retrofit -- Depth of savings	<p>Begin implementation of efforts at capturing whole-building*, deep savings on both electric and gas. Perform assessments and obtain X customer commitments to follow-through with savings of at least Y% building energy savings (gas or electric). To be eligible, buildings must have fossil fuel (e.g. natural gas, oil) and electric measures and a minimum of 5% of savings from fossil fuel and electric. (*Defined as the whole space under management and control of the customer, which can include tenant space in a larger building.) In order to reach exemplary, you must achieve design.</p> <p>A "commitment" is a signed application or Memorandum of Understanding.</p> <p>Note: It is the PA's and EEAC's intent to have 2011 performance metric dollars tied to the 2010 commitments becoming installed with savings in 2011.</p> <p>Baseline data: Missing baseline data forthcoming. Targets based on proportional scaling of gas and electric PAs.</p>	NGRID Electric	X=3 Y=20%	X=13 Y=20%		X=15 Y=20%		X=13 Y=25%		
		NGRID Gas	X= Y=	X=15 Y=20%		X=18 Y=20%		X=15 Y=25%		
		NSTAR Electric	X=10 Y=25% X=12 Y=20%	X=12 Y=20%		X=14 Y=20%		X=12 Y=25%		
		NSTAR Gas	X= Y=	X=5 Y=20%		X=6 Y=20%		X=5 Y=25%		
		Bay State	X=4 Y=20%	X=6 Y=20%		X=7 Y=20%		X=6 Y=25%		
		New England Gas	X= 0 Y=20%	N/A		X=1 Y=20%		X=1 Y=25%		
		WMECO	X= Y=	X=2 Y=20%		X=3 Y=20%		X=2 Y=25%		
		Berkshire Gas	X= Y=	N/A		X=1 Y=20%		X=1 Y=25%		
		FG&E Electric	X= Y=	N/A		X=1 Y=20%		X=1 Y=25%		
		FG&E Gas	X= Y=	N/A		X=1 Y=20%		X=1 Y=25%		

	Performance Metric Description	2009		Threshold		Design		Exemplary	
				Units	Dollars	Units	Dollars	Units	Dollars
C&I #5 New Construction -- Comprehensiveness and depth of savings	<p>Each PA must achieve in a minimum of X% of new construction or substantial/major renovation projects at least an estimated Y% whole building* savings (gas and electric) compared to code. Projects completed in 2010 or signed commitments in 2010 with projects under construction can count. Core Performance projects will qualify at the threshold level and can count at the Design Level if they do at least one Enhanced Strategy and Exemplary if they do at least two Enhanced Strategies. (*Defined as the whole space under management and control of the customer, which can include tenant space in a larger building.) In order to reach exemplary, you must achieve design.</p> <p>If total number of new construction or substantial/major renovation projects for a specific PA is less than 4, the PA may meet the design or exemplary level with 1 project, or be exempt from this metric and allocate funds to other metrics proportionally.</p> <p>Note: It is the PA's and EEAC's intent to have 2011 performance metric dollars tied to the 2010 commitments becoming installed with savings in 2011.</p> <p>Baseline Data: Missing data are forthcoming. WMECO and NSTAR Electric data to date reflect only core performance projects, and therefore may be higher.</p>	NGRID Electric	x=8.5% y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		NGRID Gas	x= y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		NSTAR Electric	x=13.6%+ y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		NSTAR Gas	x= y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		Bay State	x=0 y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		New England Gas	x= 0 y= 20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		WMECO	x=20%+ y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		Berkshire Gas	x= y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		FG&E Electric	x= y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
		FG&E Gas	x= y=20%	X=18% Y=20%		X=20% Y=20%		X=18% Y=25%	
Subtotal -									
Total Component 3 - Performance Metrics									

Incentive Funds Allocation Shares

	100%	100%
	Ngrid Electric, Grid Gas, NSTAR Electric, NSTAR Gas, WMECO, Bay State, New England Gas	Fitchberg Electric, Fitchberg Gas, Berkshire Gas
C&I #1 Small Business Electric and Gas Integration	20%	25%
C&I #2 Targeted Customer Segments	10%	13%
C&I #3 Combined Heat & Power	20%	0%
C&I #4 Retrofit -- Depth of savings	25%	31%
C&I #5 Lost Opportunity -- Comprehensiveness and depth of savings	25%	31%

Note: Where some metrics have a threshold or design target of "N/A" no target applies to the PA. To earn incentive dollars for that metric, the PA must reach a target that has a numeric value (e.g., at the design or exemplary level).