

# **EEAC Summary: 2012 Mid-Term Modifications (MTMs) -Relative Performance of PAs-**

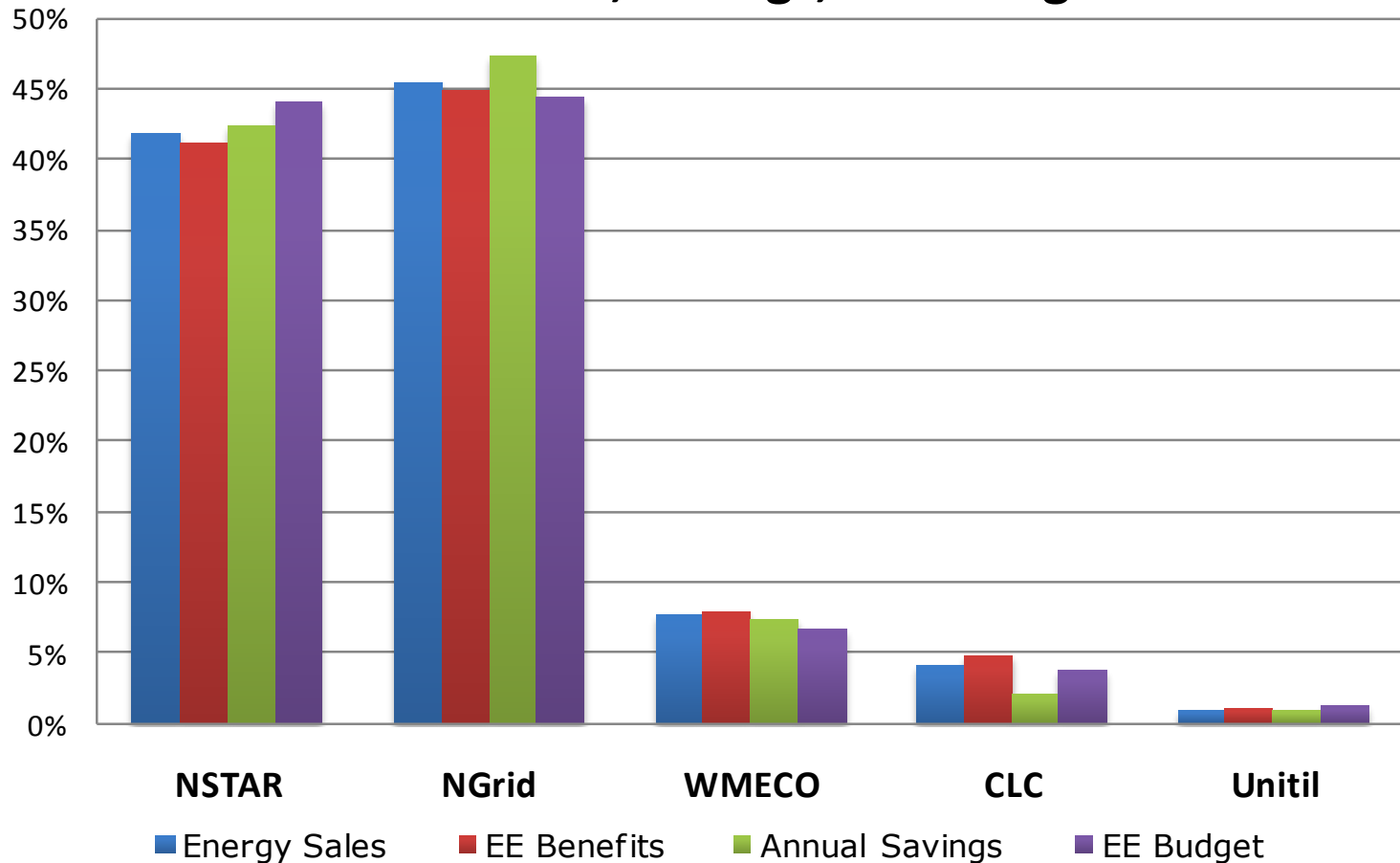
EEAC Consultants  
November 8, 2011

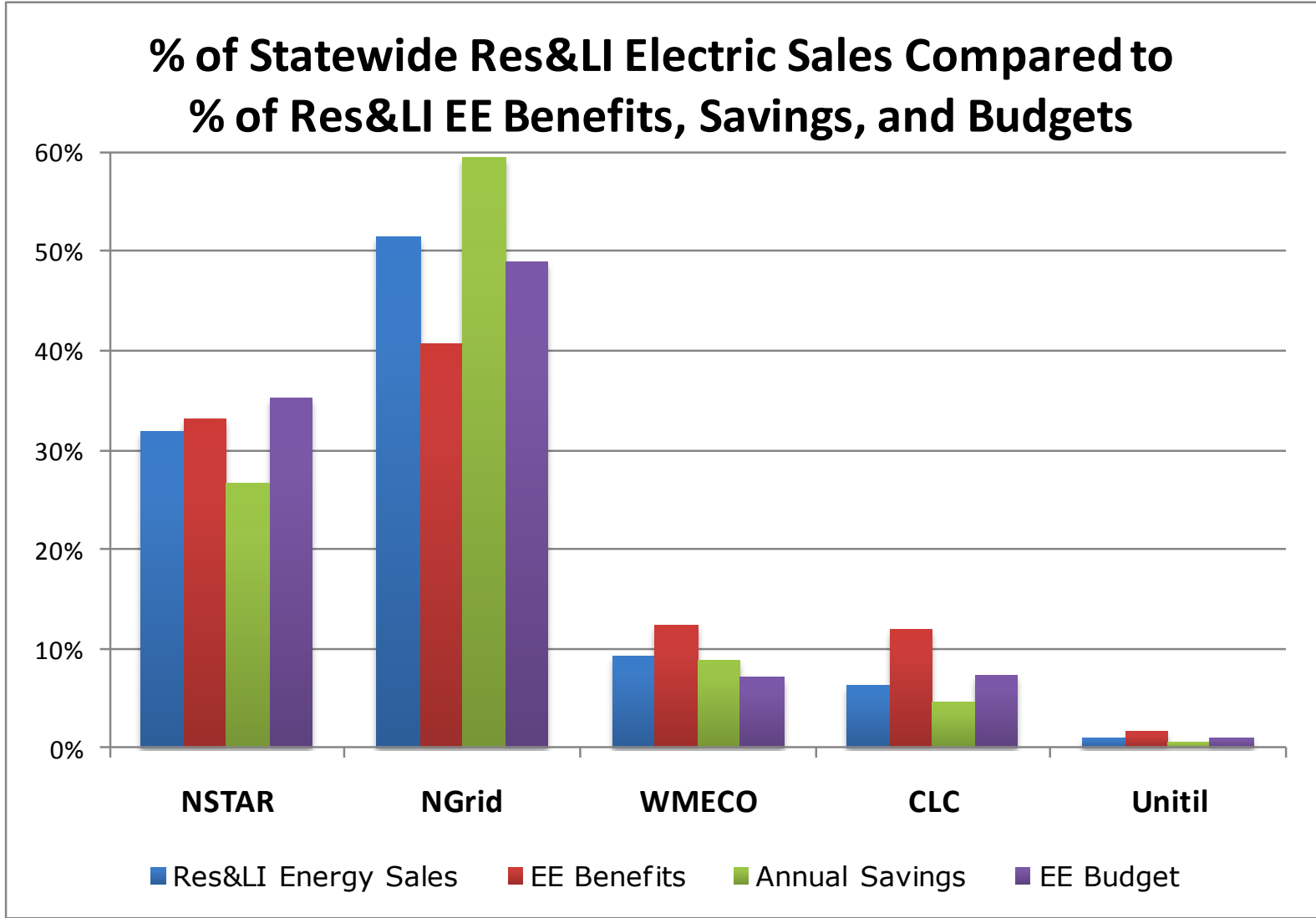


# Introduction

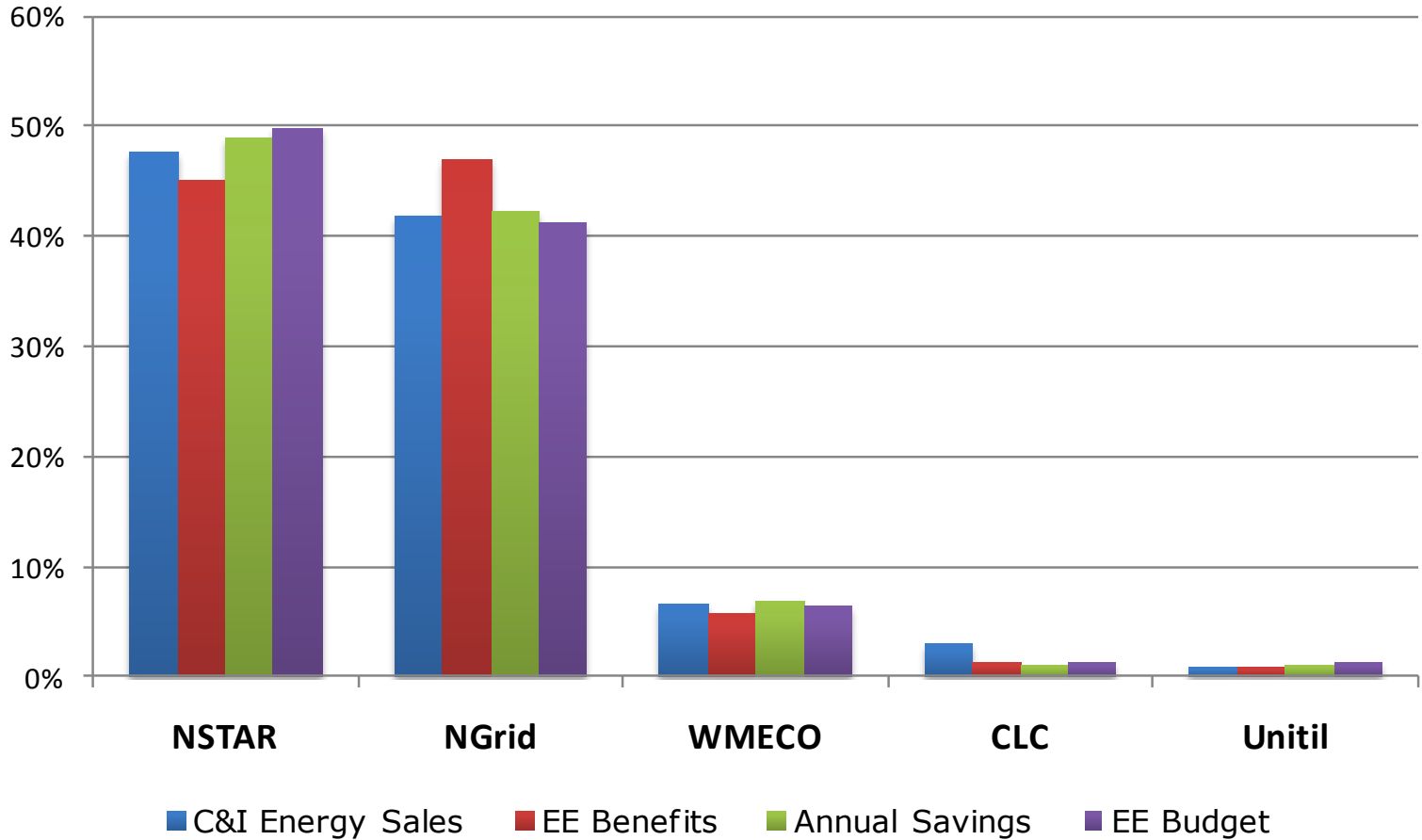
- Review of PA-proposed MTM modifications and enhancements for 2012
- Analysis and charts showing *relative* performance of individual PAs regarding benefits, savings, and budgets
- Comparison to % of statewide retail energy sales (PA share as % of statewide load)
- Charts for total, Res & LI combined, and C&I (PAs did not provide sales data by Res vs. LI)

## % of Statewide Electric Sales Compared to % of EE Benefits, Savings, and Budgets

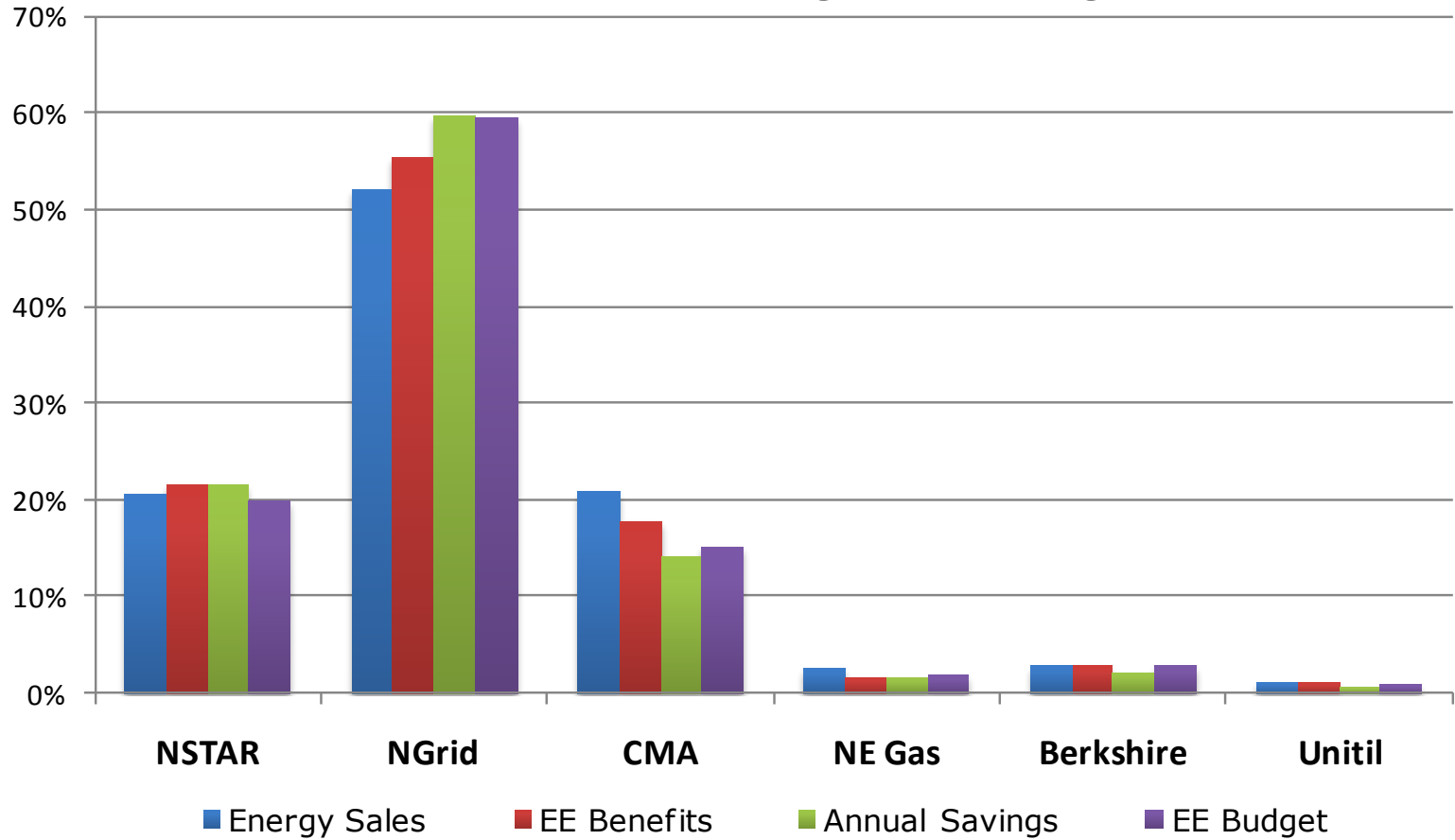




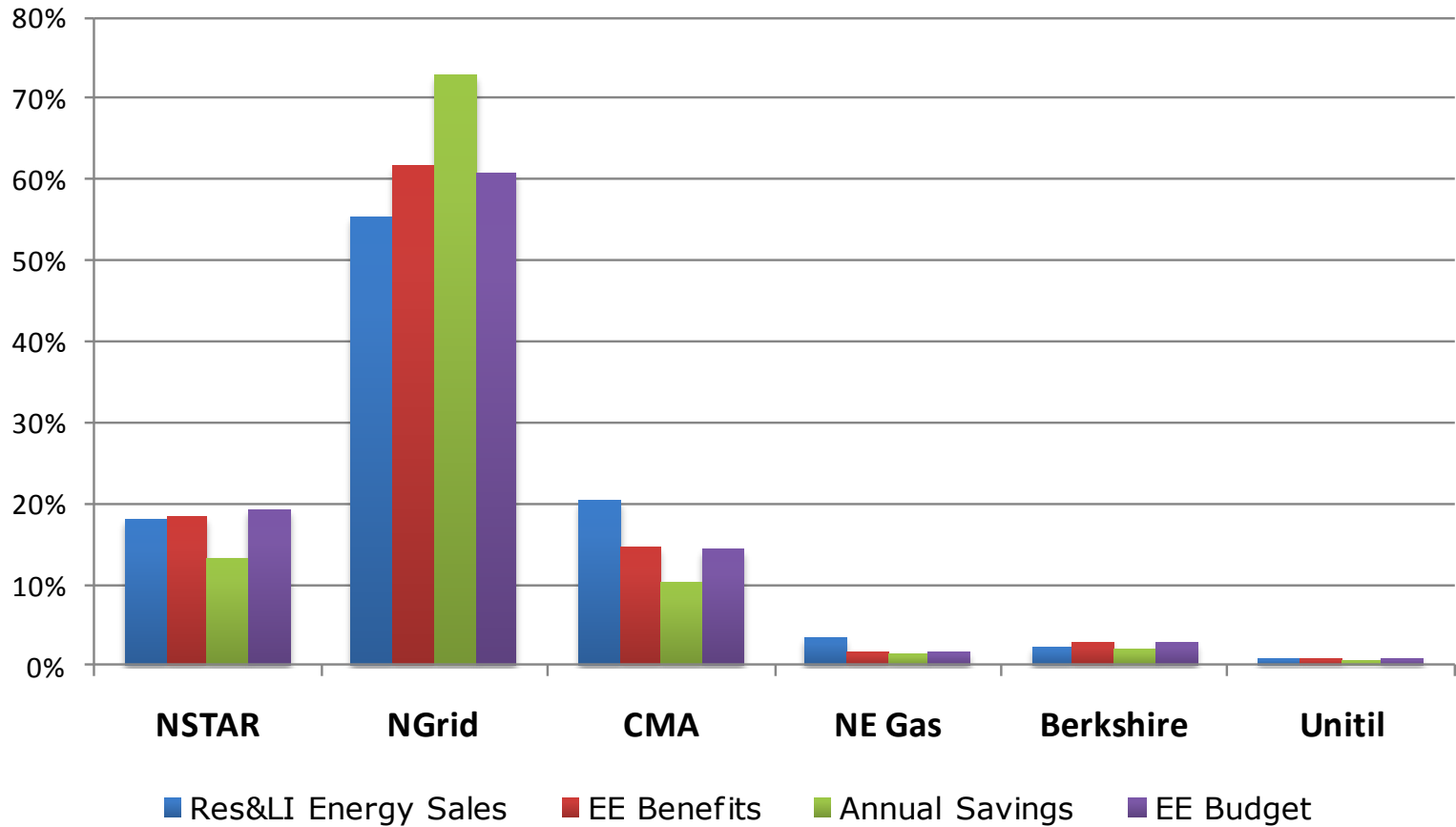
## % of Statewide C&I Electric Sales Compared to % of C&I EE Benefits, Savings, and Budgets



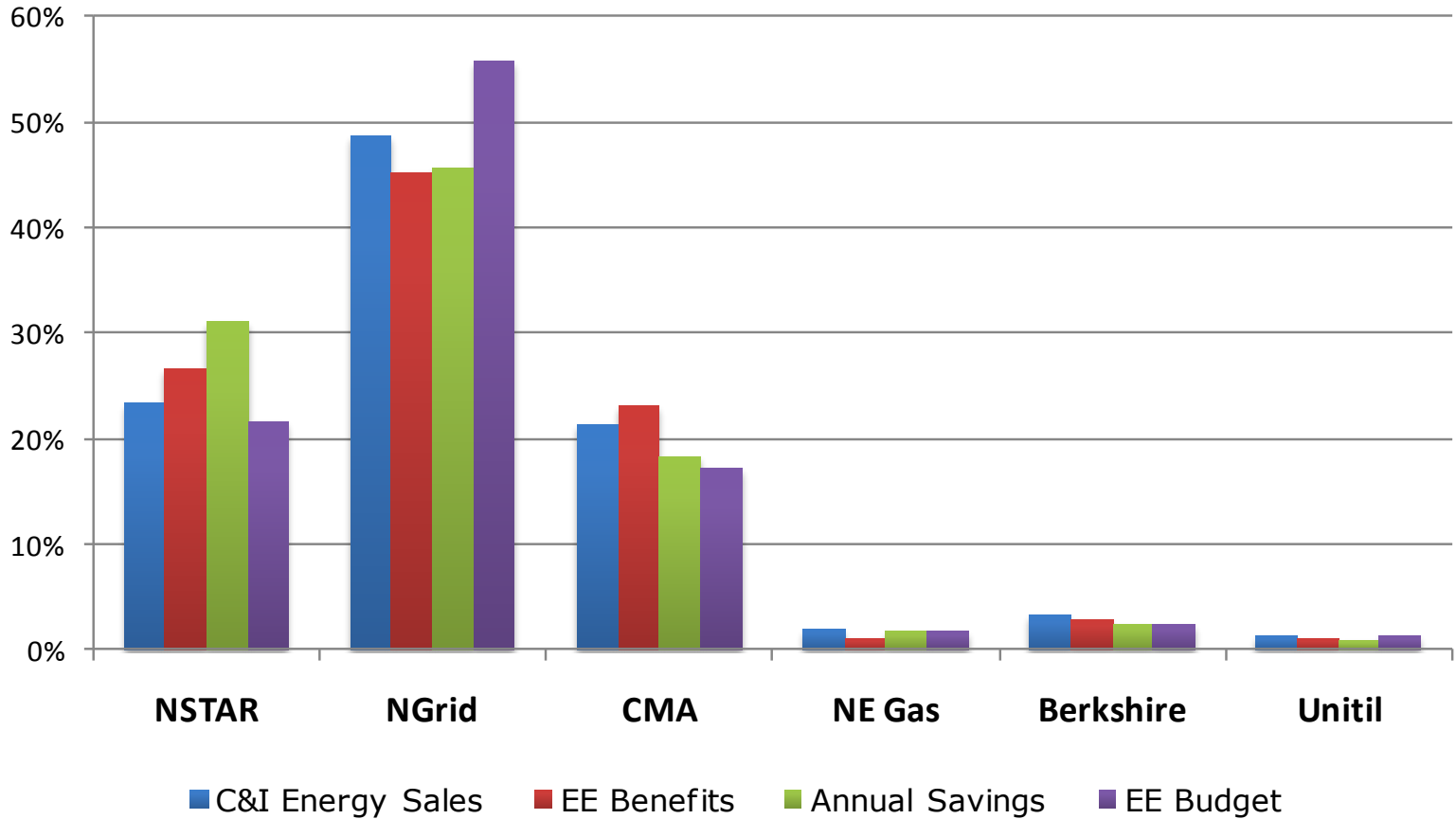
## % of Statewide Gas Sales Compared to % of EE Benefits, Savings, and Budgets



## % of Statewide Res&LI Gas Sales Compared to % of Res&LI EE Benefits, Savings, and Budgets



## % of Statewide C&I Gas Sales Compared to % of C&I EE Benefits, Savings, and Budgets



# Three Main Drivers of the Differences Across the PAs

1. Service territory characteristics
2. Input factors and assumptions (including consistent application of EM&V results)
3. Decisions each individual PA makes regarding what to emphasize and how to implement the programs
  - Which programs (and whether to offer a program)
  - Measure mix
  - Budget allocation