



2012 MTM Trends

PA Presentation to the EEAC

October 11, 2011



Key Themes

- Statewide savings expected to be very close to aggressive three-year goals in original Three-Year Plans
 - On electric side, about 98% of statewide goal
 - On gas side, about 92% of statewide goal
- Savings achievement reflects very strong commitment in challenging economic environment
 - Applies rigorous EM&V results (in particular, for gas, this yields reduced net savings)
 - Plan levels of outside funding not available (no federal legislation)
- On a statewide basis, no common programs proposed to be terminated; however, PAs are proposing a consolidation of low-income retrofit programs
- PA proposals reflect circumstances of each PA, including changes to certain unique programs and pilots

- In general, PAs believe 2012 MTM development and review process has been enhanced by lessons from 2011
 - Continued good communications between PAs
 - Common schedule, developed with consulting team
 - Use of common templates reviewed in advance by consulting team
 - Collaborative and productive communications with consulting team
 - Draft materials shared on September 30; feedback from consulting team has been helpful

Next Steps

- Obtain feedback from EEAC
- Ongoing discussions and interaction among PAs and consulting team
 - Performance metrics
 - Performance incentive model
 - Specific comments from consultant memos
- Identify areas for clean-up and consistency
- Refine and finalize 2012 MTM proposals for submission to DPU on October 28, 2011

2012 MTM DPU Filing

- Will include:
 - All MTM triggers and related proposals
 - Petitions and ancillary documents
 - DPU 08-50 tables
 - Finalized performance metrics and model
 - TRM
 - Avoided Cost Study
 - EM&V Plan
- Trigger calculations assume approval of 2011 MTM by DPU
- Continued use of common templates and presentation formats

Additional Items

- 2012 EM&V plan in good shape— significantly ahead of 2011 planning
- 2012 Plan Version TRM similarly significantly ahead of 2011
- LEAN supportive of low-income retrofit program consolidation
- Residential Management Committee and C&I Management Committee key forums for metrics and program design matters
- Individual PA goals customized based upon in-the-field experience in their service territories and the review processes described above
- Codes & Standards and Upstream Lighting Initiatives underway as discussed in September EEAC meeting